

# Galaxy Software Services Corporation Investor Conference 2026 Q1

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Quality & Value,  
we are committed.

Galaxy  
Software  
Services

# Disclaimer

- The predictive information mentioned in this presentation, including business outlook, financial conditions, and business forecasts, is based on the company's information base obtained from internal and external sources, which may differ from future actual results. The causes may include (but not limited to) market risk, market demand, company's ability of the company to continue to launch high-quality products, and other factors or risks beyond the company's control.
- Forward-looking statements contained in this presentation are expressly qualified by this cautionary statement and reflect our expectations as of the date hereof, and this are subject to change thereafter. The company disclaims any intention or obligation to update or revise any forward-looking statement.

# 2025 & 2026 Q1 Highlights

highest group revenue

**2,019,269**  
(In Thousands of NTD)

highest group EPS

**7.41**  
(In Dollars of NTD)

Award

**2026 CIO Taiwan Elite Vendor**

New Product

- **Vital ESG**
- **Vital VDU AI**

- **Company Profile**
- **Operation Overview**
- **Research Development  
& Future Prospects**

**1987年**  
公司成立

逾 **3,000** 家  
客戶數

**2022年**  
北士科研發中心  
成立

**2020年**  
掛牌上櫃

**2023年**  
高雄研發中心  
成立

**Capital: Around NT\$ 371 million**

**Taiwan, China, Japan, Southeast Asia**

Galaxy Software Services: GSS

We believe in “Quality and Value” and “Promises Must be Delivered”

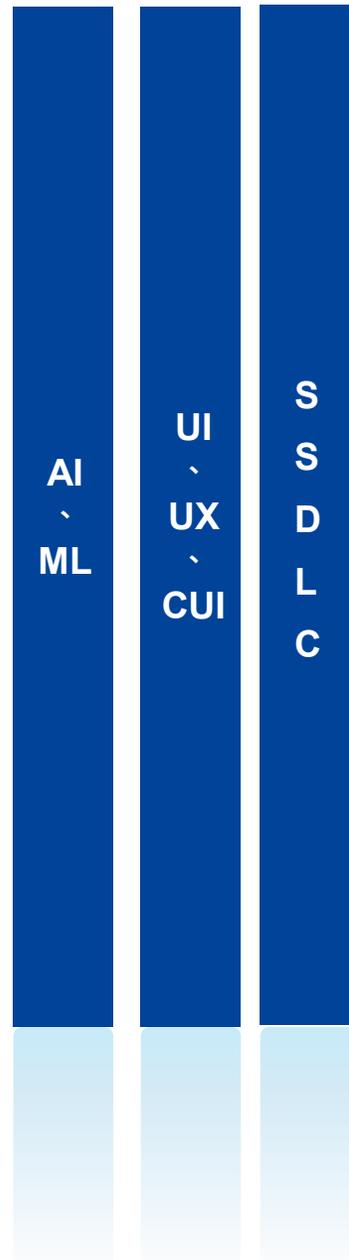
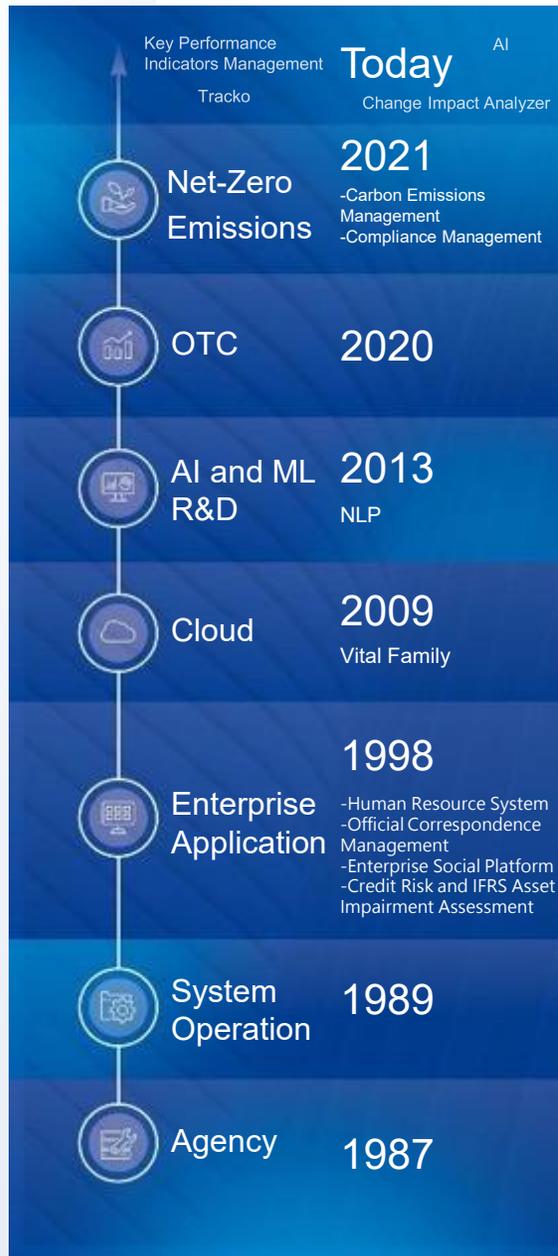
With a team of over 800 employees, we are devoted to providing our customers with diverse products and the highest quality of service. We continuously integrate and successfully obtain various international standard certifications.



- Our entire company is certified with ISO 9001.
- Our project development department has achieved CMMI (CNS 15190) certification.
- Our entire company is certified with ISO/IEC 27001:2022 ( CNS 27001 )
- Vital CRM and seven other products are certified for ISO 27017 and ISO 27018.
- All business divisions, the Information Service Division, the Marketing Department, and several other management units have obtained ISO27701 certification.
- The knowledge management service team has successfully obtained ISO 30401 certification.
- Implementation and Verification of Taiwan Intellectual Property Management System(TIPS) in 2024.

# 40 Years of Experience in Software Developed Diverse Range of Capabilities

Meet Customer Needs  
Application Development  
Levels Up with System  
Capabilities



- Company Profile
- Operation Overview
- Research Development & Future Prospects

# Financial Results for Last 3 Years

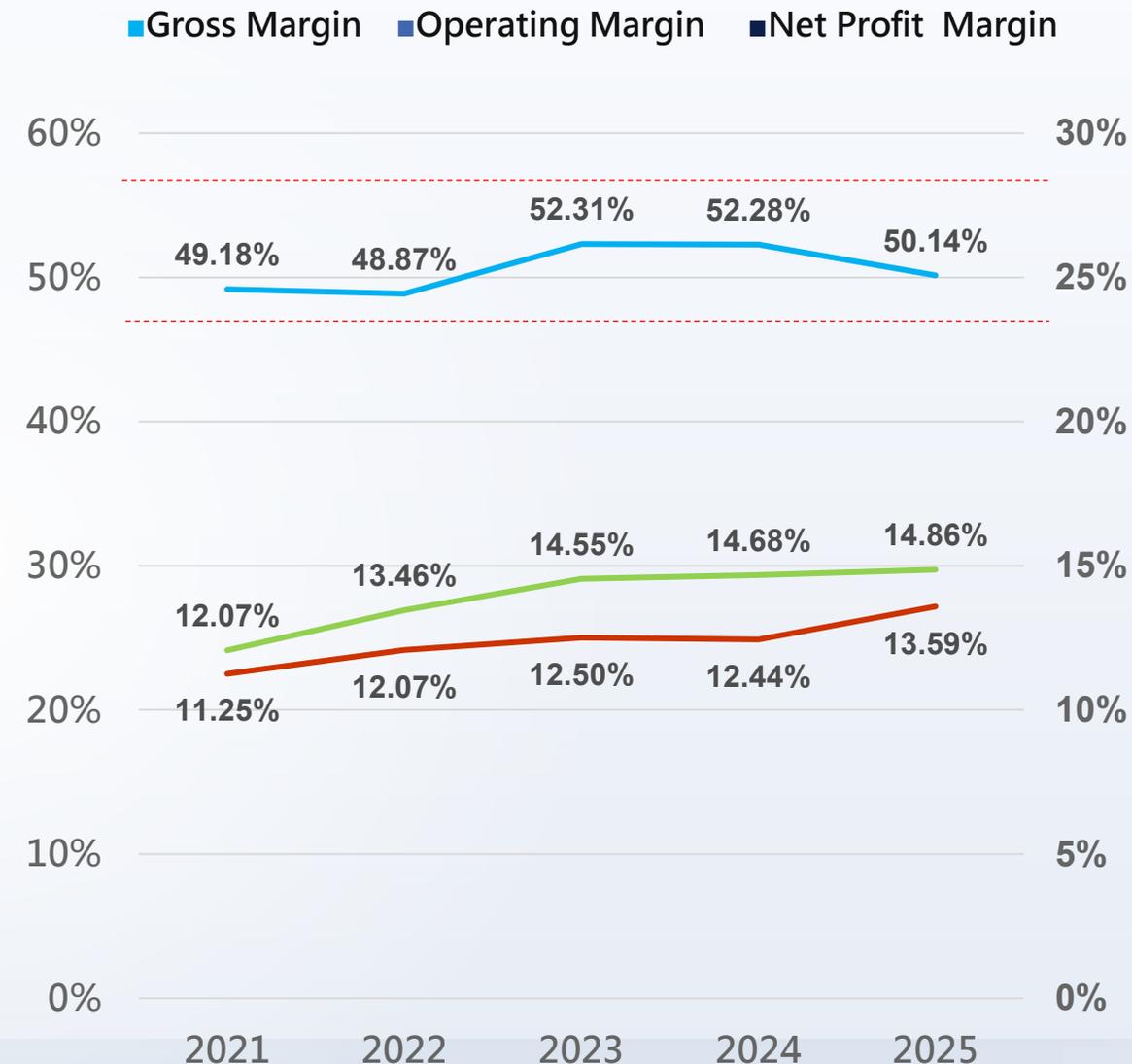
(Unit: NT\$ Thousand)

	Net Revenue	Gross Profit	Operating Income	Net Profit	EPS (Dollars)
2025	2,019,269	1,012,432	300,100	274,331	7.41
2024	1,735,871	907,573	254,765	216,002	5.84 (Note)
YoY	+16.33%	+11.55%	+17.79%	+27.00%	+26.88%
2023	1,589,956	831,773	231,270	198,819	5.68
		Gross Margin	Operating Margin	Net Profit Margin	
2025		50.14%	14.86%	13.59%	
2024		52.28%	14.68%	12.44%	
YoY		-2.14%	+0.18%	+1.15%	
2023		52.31%	14.55%	12.50%	

Note: due to Capital surplus transferred to common stock on 2025, 2024 EPS adopts retrospective adjustment.

# Financial Results(Revenue & 3 Margin Analysis)

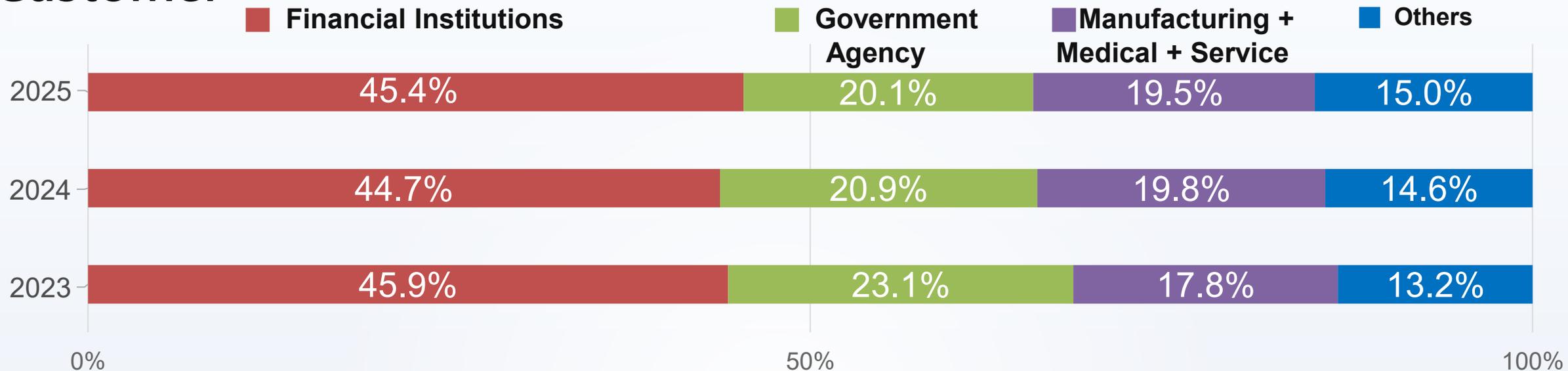
(Unit: NT\$ Thousand)



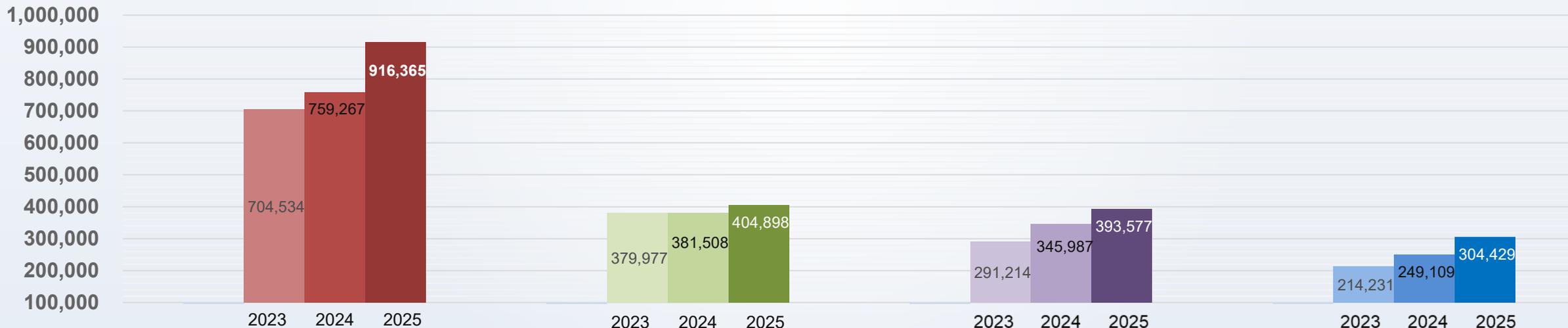
# Analysis of Revenue – by Industry of Customer

Stock Code | 6752

Note : Others included Telecommunication, foundation, school...etc.



(單位：新台幣千元)



**GSS** Our company's products have a wide range of applications across various industries, making them less susceptible to fluctuations in a single industry's economic conditions. As a result, our revenue remains stable.

## High-Coverage Market Sectors in Taiwan



Banking



Medical  
Centers



Central  
Governments –  
Executive Branch



Local  
Governments



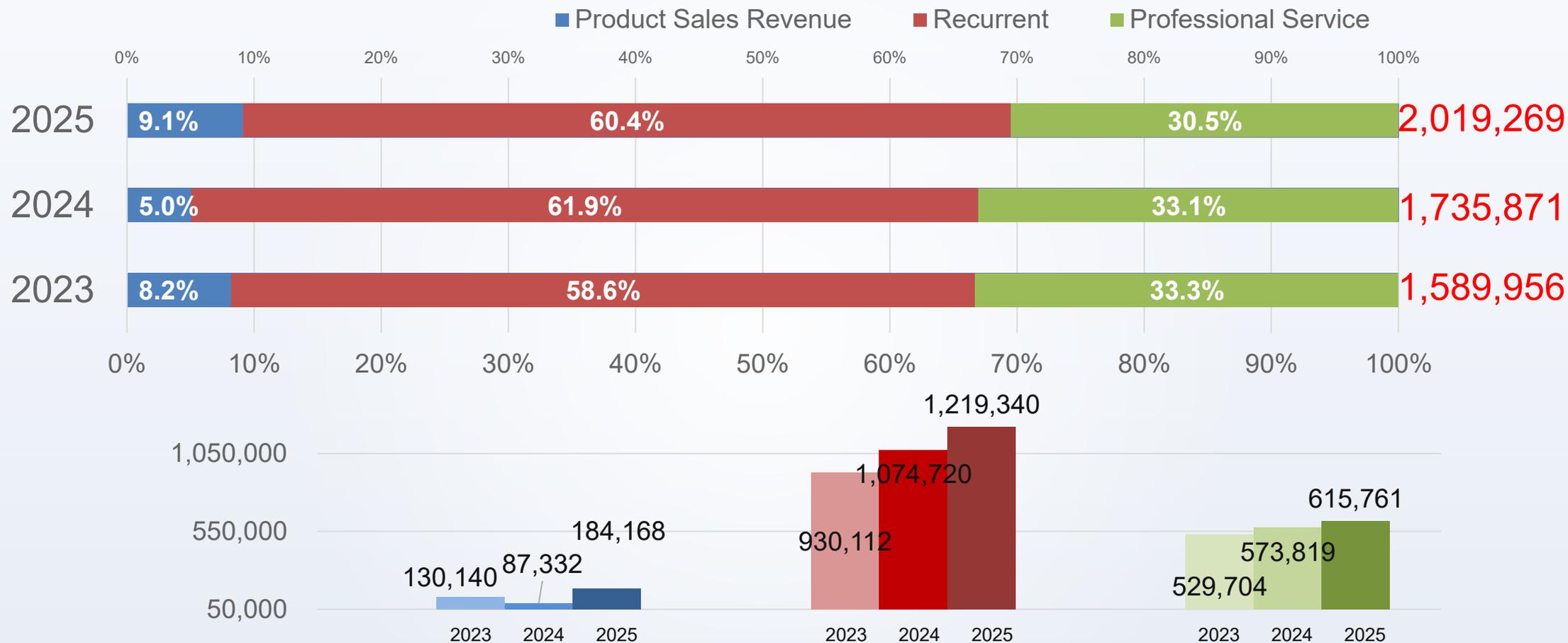
> 100,000 Cloud Services Customers

# Financial Results for Last 3 Years (Revenue Analysis)

## Revenue Model

- 1. Product perpetual license + maintenance
- 2. Subscription Model (Product Term License + Cloud services)

(Unit: NT\$ Thousand)



Note: (1) Recurrent revenue includes product term license, maintenance, and outsourcing  
 (2) Product Sales Revenue Model is gradually converting into Term License

# Growth Momentum Under Subscription Economy

	Subscription Revenue	YOY %	Subscription Revenue Percentage
2025	724,369	19.71%	35.87%
2024	605,108	23.71%	34.86%
2023	489,154	24.57%	30.77%
2022	392,685	46.69%	27.51%
2021	267,701	56.46%	22.66%

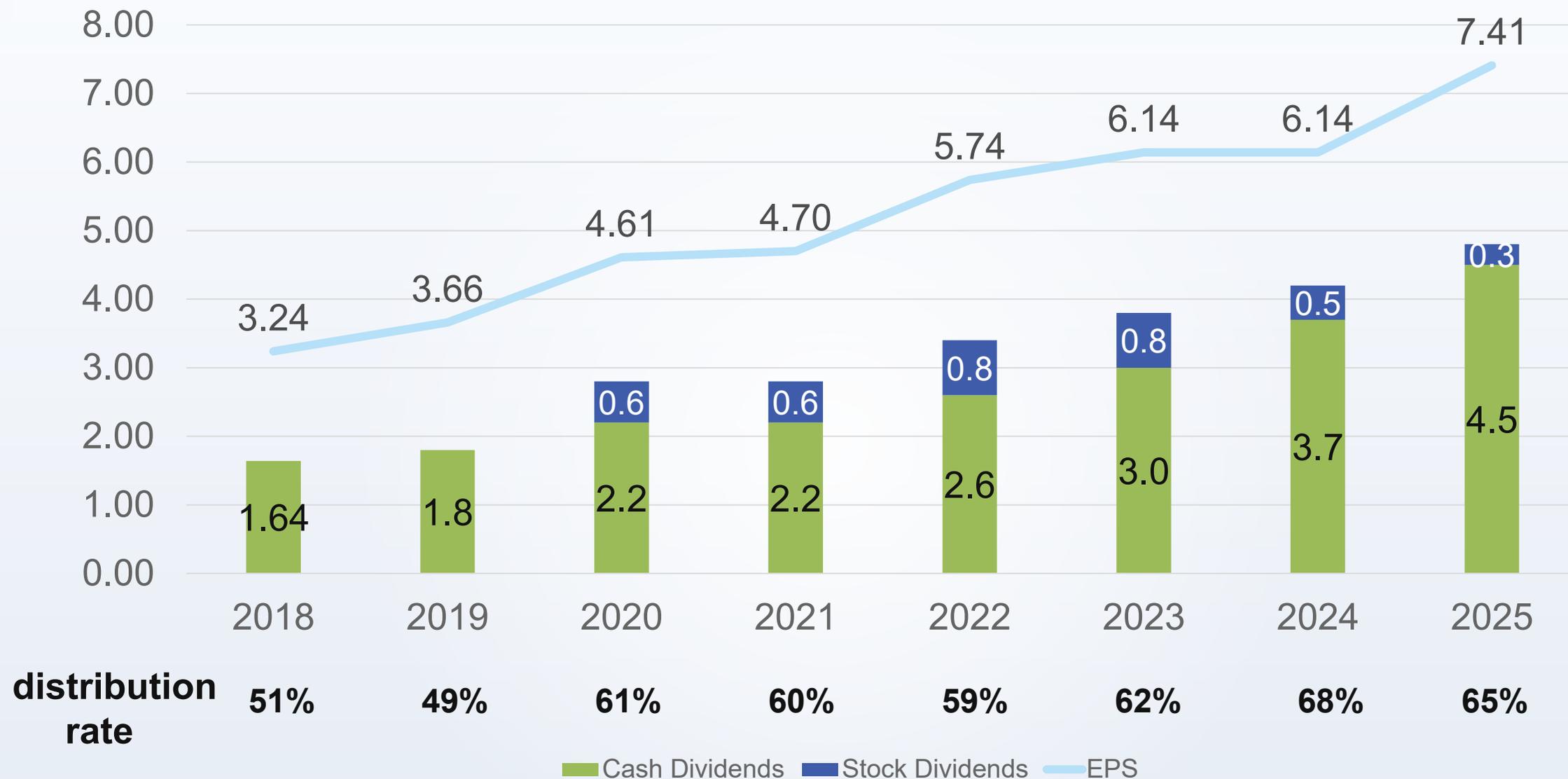


Subscription model has become one of the most important business trends, subscription service can create stable and predictable income, and plan for future R&D investment

Information governance and security tools greatly improved

Cloud services continue to expand SME customer base

# EPS



- Company Profile
- Operation Overview
- Research Development & Future Prospects

# IT Spending Market Growth Trends

According to Gartner, global IT spending is projected to reach USD 6.15 trillion in 2026, representing a 10.8% year-over-year growth compared to 2025.

Gartner, a leading business and technology insights firm, forecasts that global IT spending will reach **USD 6.15 trillion in 2026**, representing a **10.8% increase from 2025**.

Gartner Distinguished Vice President Analyst **John-David Lovelock** stated:

“Despite concerns about an AI bubble, AI infrastructure continues to grow rapidly. **Spending on AI-related hardware and software is steadily increasing.** Demand from hyperscale cloud providers will continue to drive investment in servers optimized for AI workloads.”

Global software spending is expected to remain above **USD 1.4 trillion in 2026**, with a **growth rate of 14.7%**. Spending on generative AI (GenAI) models is projected to maintain its momentum, with an expected **growth rate of 80.8%**.

source : <https://www.gartner.com/cn/newsroom/press-releases/2026-it-spending-february>

## MIC: Top 10 ICT Industry Trends for 2026

### Trend 9 – Cybersecurity

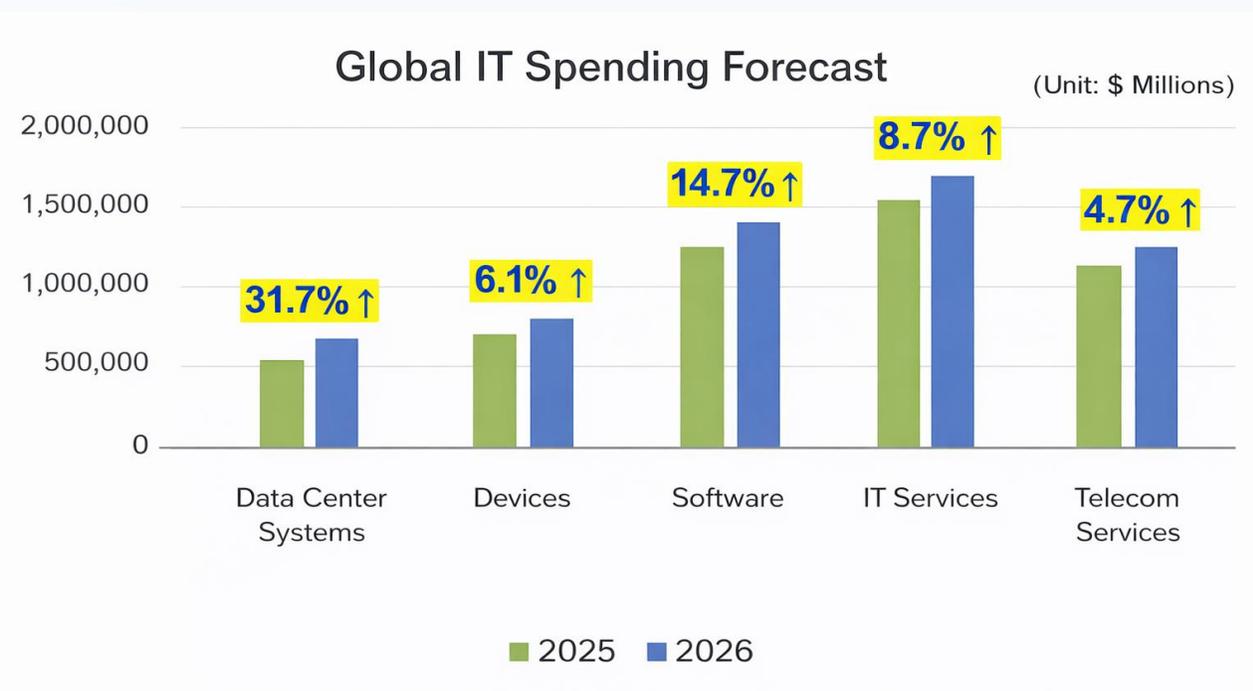
Rising cyber threats are driving accelerated security upgrades.

Taiwan’s cybersecurity market is expected to grow strongly, with an annual growth rate of nearly **12%**.

### Trend 10 – IT Services

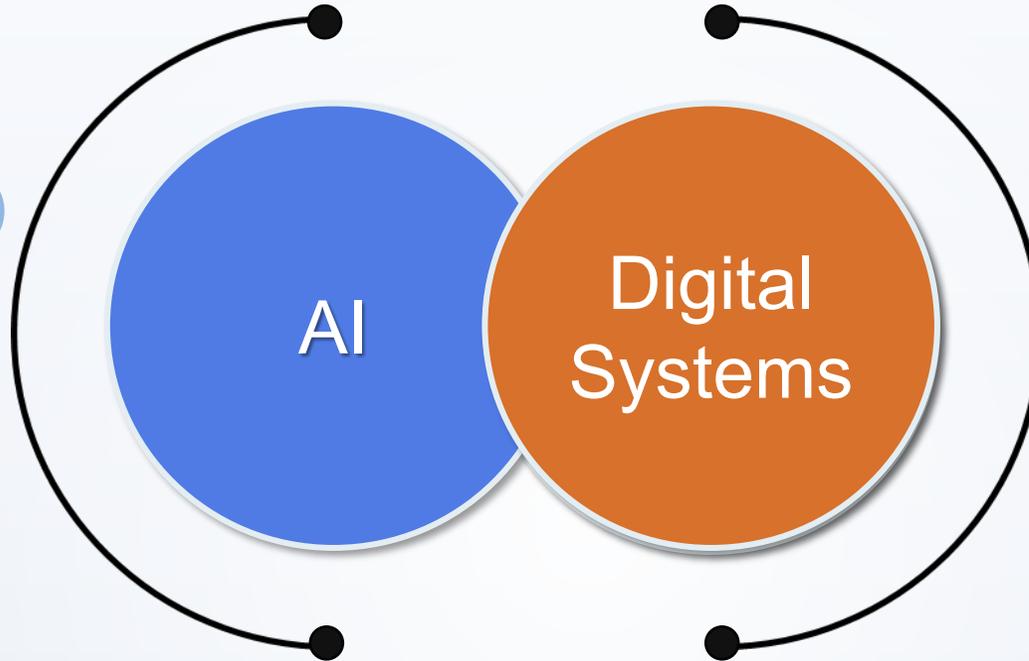
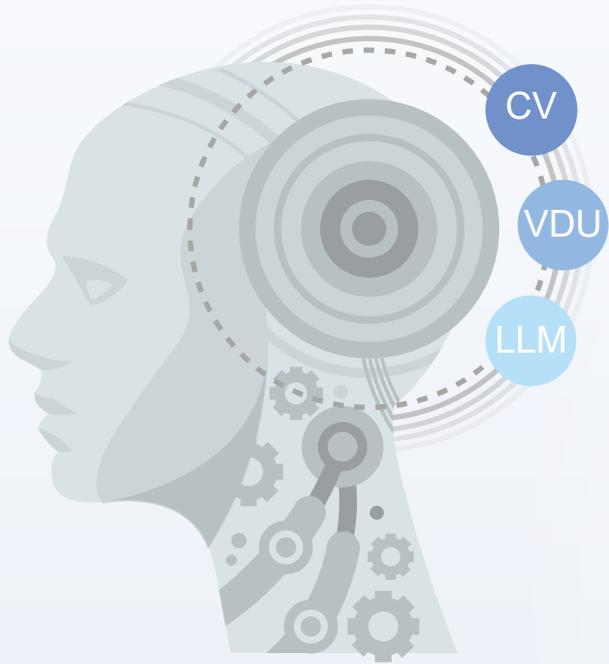
Enterprise investment in AI continues to expand, driving IT services industry revenue to reach approximately **NTD 720 billion**.

source : <https://mic.iii.org.tw/news.aspx?id=746>



# Digitalization + AI to Enable Optimal Application Scenarios

Stock Code | 6752



## Integrating a Range of Services



Vital Family SaaS



On-Premises

2000 ~ 2013

2016 ~ 2018

2019 ~ 2021

2022 ~ 2023

2024 ~

### NLP

- Word Segmentation
- Keyword Extraction
- NLP (POS Tagging, NER etc.)
- Clustering / Classification
- Keyword Extraction
- Summarization
- Recommender Systems

### CV

- Facial Recognition
- Object Detection (object, word, ...)

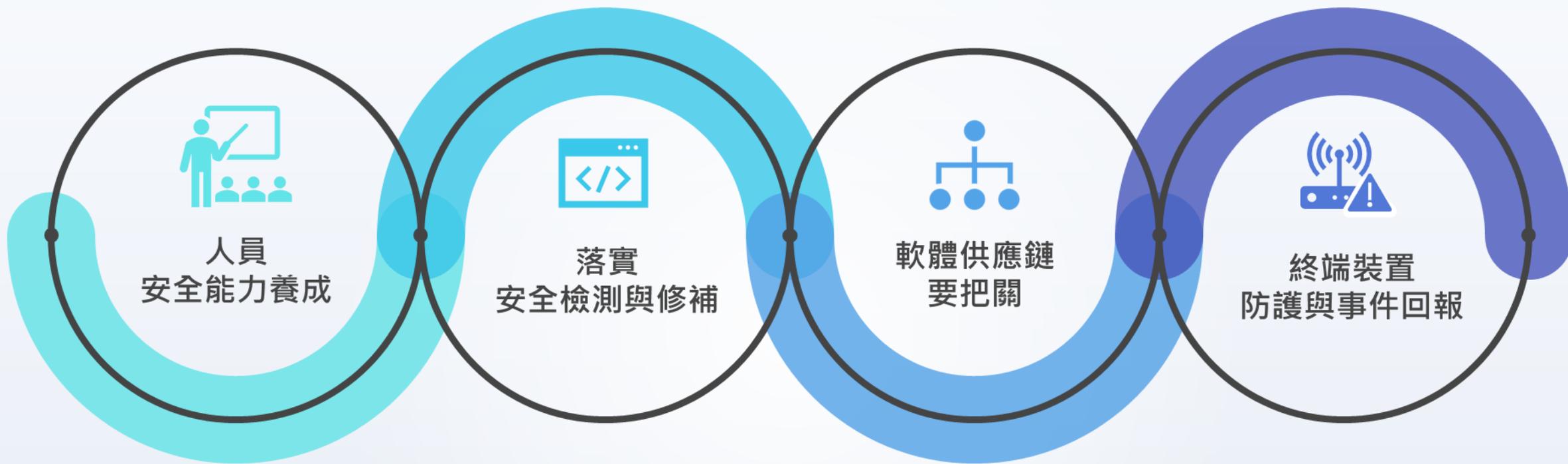
### LLM

- Writing Correction / Document Understanding
- LLM RAG
- DeepOCR ( Handwriting Recognition )
- LLM Quantization
- AI Agent

### VDU

- VDU Automation
- DeepOCR
- Retrieval-Augmented Generation (RAG)
- Domain-Specific Large Language Model
- Document VDU

# Information Security Solutions



# SaaS Cloud Service

From Small-Medium to Medium-Large, Hybrid Cloud that combines enterprise information

Vital Family Since 2009 AI 賦能 · 智領未來

 **VITAL CRM 客戶關係管理**  
掌握客戶關係、創造長銷效益



 **VITAL Knowledge 協同知識管理**  
企業雲端智慧知識工作圈，  
智能搜尋知識傳承最全面



 **VITAL CMP 驗證管理**  
ISO 文管、資安、永續報告書

 **VITAL OD 公文管理**  
即時線上辦公文，與政府溝通更順利

 **VITAL HCM 人力資源管理**  
考勤計薪易上手，法規遵循不遺漏

 **VITAL ESG 永續指標管理**  
上市櫃公司永續指標、SASB、IFRS

 **VITAL BizForm 智慧表單**  
企業表單在雲端，設計簽核最簡單

 **VITAL Finance 財務會計管理**  
會計總帳結合應收付帳款，  
輕鬆掌握財務數據

 **VITAL VDU AI 辨識**  
告別手動輸入，智慧辨識超省心

的 UI / UX 風格  
一帳號登入使用

# ESG Solution

The document management system has been adopted by nearly 200 clients, saving 4.5 billion sheets of A4 paper—equivalent to reducing 450 million tons of CO<sub>2</sub> emissions and preserving approximately 204,000 trees.

Protection of Trees Project Review and Management	<b>VITAL NetZero</b> Carbon Emissions Management	<b>VITALS ESP</b> Enterprise Social Platform (Cloud / on-premise)	<b>VITAL BizForm</b> Smart Form
Online Application and Assessment	<b>VITAL CRM</b> Customer Relationship Management	<b>SPEED</b> Official Document Management System (cloud / on-premise)	<b>Tracko</b> Multi-source Intelligent Tracking Platform

**Openfind**

**BoDms**  
Board of Director Management System

**VITAL Finance**  
Financial Accounting Management

**Vitals CMP**  
Compliant Management Platform

**InsAI**



**Radar**  
Human Resources Management System (Cloud / on-premise)

**Vitals PSMS**  
Problem Solving Management System

**iota** **Q**  
Conversational Platform

**VITAL CRM**  
Customer Relationship Management

**B.E.S.T.**  
Banking Executive Strategy & Tactics

**Vitals Forum**

**AVC**  
Application Vulnerability Correlations

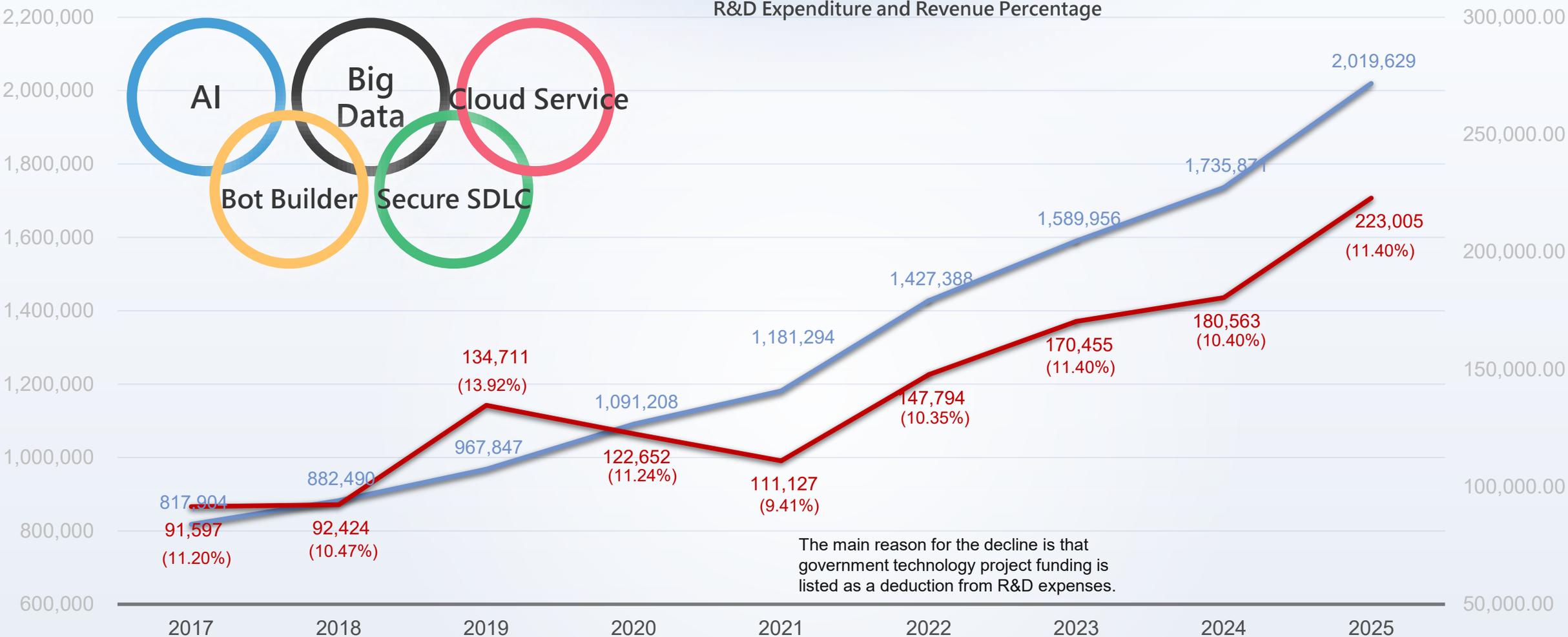
**Vitals Survey**

Information Governance and Security

**Vitals KPIM**

# R&D Investments Trend and Benefit

R&D Expenditure and Revenue Percentage



— Net revenue — R&D expenses

# Corporate Social Responsibility



- Awards from Taipei City Foreign and Disabled Labor Office
- Awarded a certificate of appreciation by Taipei City for two consecutive years (2022 and 2023) for promoting the "Green Procurement Program for Private Enterprises and Organizations. "
- Joined the "Taiwan ICT Sustainability Green Team" established by Microsoft Taiwan, striving towards Taiwan's 2050 net-zero carbon emission vision.

Till today

**1,000**

Involved with

School talks

Hosted

**100**

Local & foreign organizations

- Continuing to contribute the extensive experience and influence of GSS in nurturing talent over the years, enhancing the adaptability and competitiveness of young students as they transition from graduation to the workforce.
- Co-hosted a summer hackathon competition for college students with Microsoft Taiwan.
- Charity donations, school software, and cloud services
- Employee birthday rewards & various donations
- Together with the Taipei Wild Bird Society, we are holding volunteer events to safeguard bird habitats.
- Balanced gender ratio (1:1 male to female)
- Named a Gender Mainstreaming Benchmark Enterprise (5th edition) by the Industrial Development Bureau
- Recipient of Taipei City' s Best Partner Award for exceeding disability employment targets
- Certified for ISO 27001, 27018, and 27701, as well as achieving A-level certification in the Taiwan Intellectual Property Management System (TIPS).
- Ranked in the top 6% to 20% in corporate governance evaluations for both 2022 and 2023.
- Recognized as a Gold-Level Partner in the ESG audit for suppliers by CHT.
- Joined the ESG Initiative Partners of E.SUN FHC.

GSS

# Thank You!



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叡揚資訊



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Vital  
雲端服務家族

叡揚資訊股份有限公司 | 股票代號 6752

Quality & Value,  
we are committed.

Galaxy  
Software  
Services