

Galaxy Software Services Corporation Investor Conference 2026 Q3

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Quality & Value,
we are committed.

Galaxy
Software
Services

Disclaimer

- The predictive information mentioned in this presentation, including business outlook, financial conditions, and business forecasts, is based on the company's information base obtained from internal and external sources, which may differ from future actual results. The causes may include (but not limited to) market risk, market demand, company's ability of the company to continue to launch high-quality products, and other factors or risks beyond the company's control.
- Forward-looking statements contained in this presentation are expressly qualified by this cautionary statement and reflect our expectations as of the date hereof, and this are subject to change thereafter. The company disclaims any intention or obligation to update or revise any forward-looking statement.

2026 H1 Highlights

Revenue Hits Record Highs

H1

987,948

As of End-July

1,165,818

(In Thousands of NTD)

New Product

- **C.ai 3.0**
- **Vitals ESP 7**
- **Vital BOLE**

- **Company Profile**
- **Operation Overview**
- **Research Development
& Future Prospects**

1987 年
公司成立

逾 **3,000 家**
客戶數

2022 年
北士科研發中心
成立

2020 年
掛牌上櫃

2023 年
高雄研發中心
成立

Capital: Around NT\$ 371 million

Taiwan, China, Japan, Southeast Asia

Galaxy Software Services: GSS

We believe in “Quality and Value” and “Promises Must be Delivered”

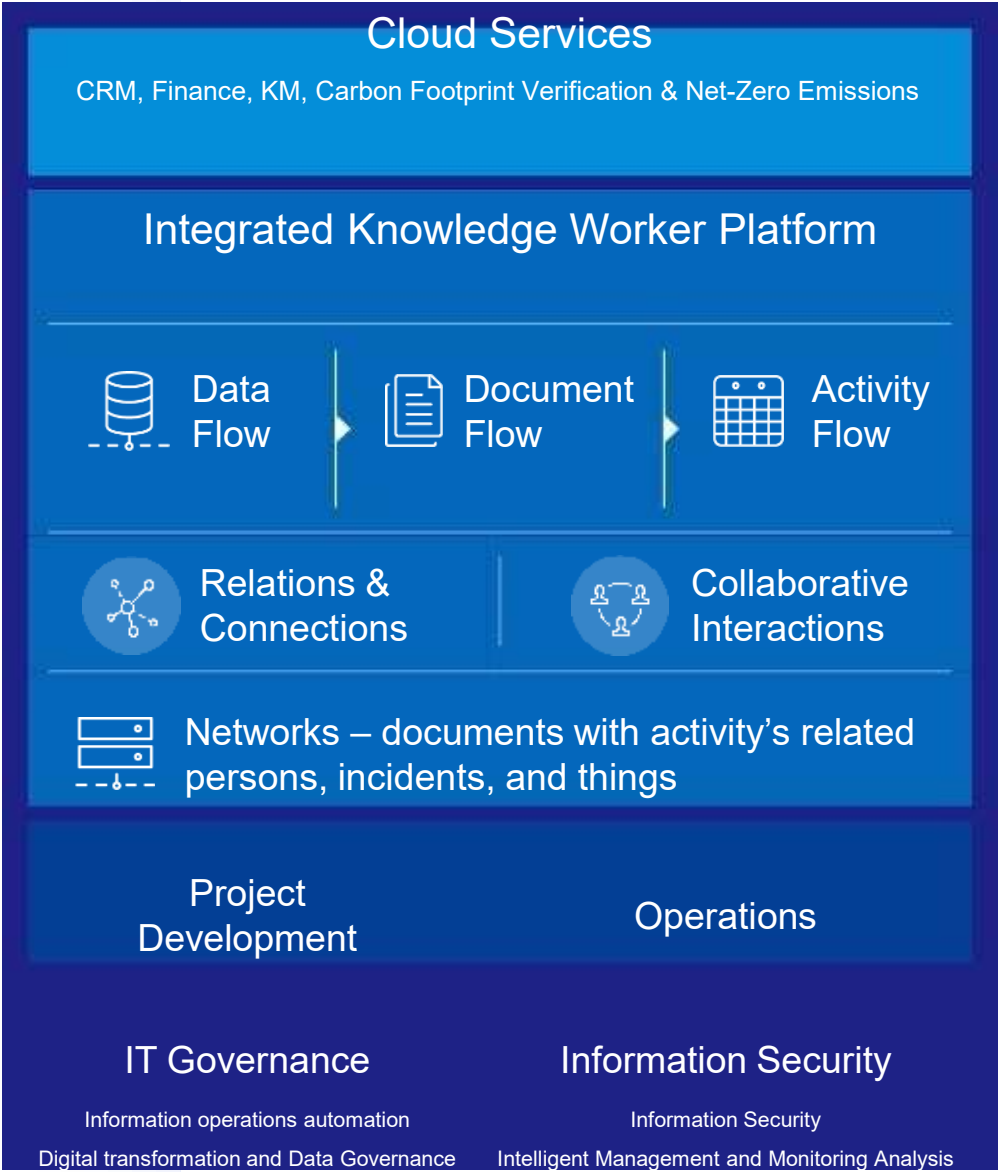
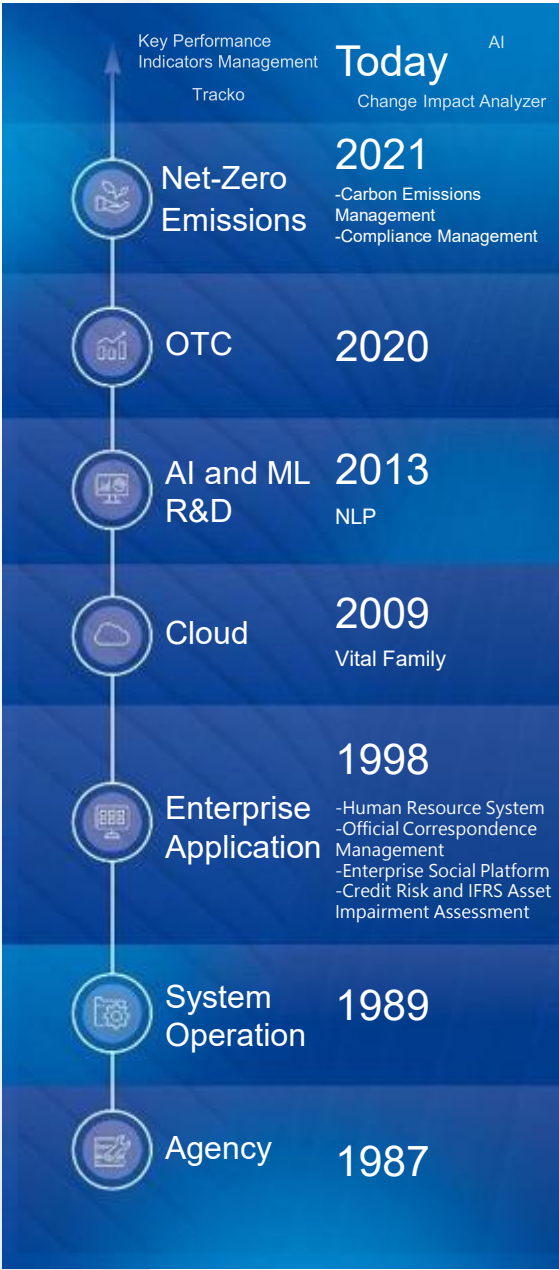
With a team of over 800 employees, we are devoted to providing our customers with diverse products and the highest quality of service. We continuously integrate and successfully obtain various international standard certifications.



- Our entire company is certified with ISO 9001.
- Our project development department has achieved CMMI (CNS 15190) certification.
- Our entire company is certified with ISO/IEC 27001:2022 (CNS 27001)
- Vital CRM and seven other products are certified for ISO 27017 and ISO 27018.
- All business divisions, the Information Service Division, the Marketing Department, and several other management units have obtained ISO27701 certification.
- The knowledge management service team has successfully obtained ISO 30401 certification.
- Implementation and Verification of Taiwan Intellectual Property Management System(TIPS) in 2024.

40 Years of Experience in Software Developed Diverse Range of Capabilities

Meet Customer Needs
Application Development
Levels Up with System
Capabilities



AI
ML

UI
UX
CUI

S
S
D
L
C

- Company Profile
- Operation Overview
- Research Development & Future Prospects

Financial Results for Last 3 Years

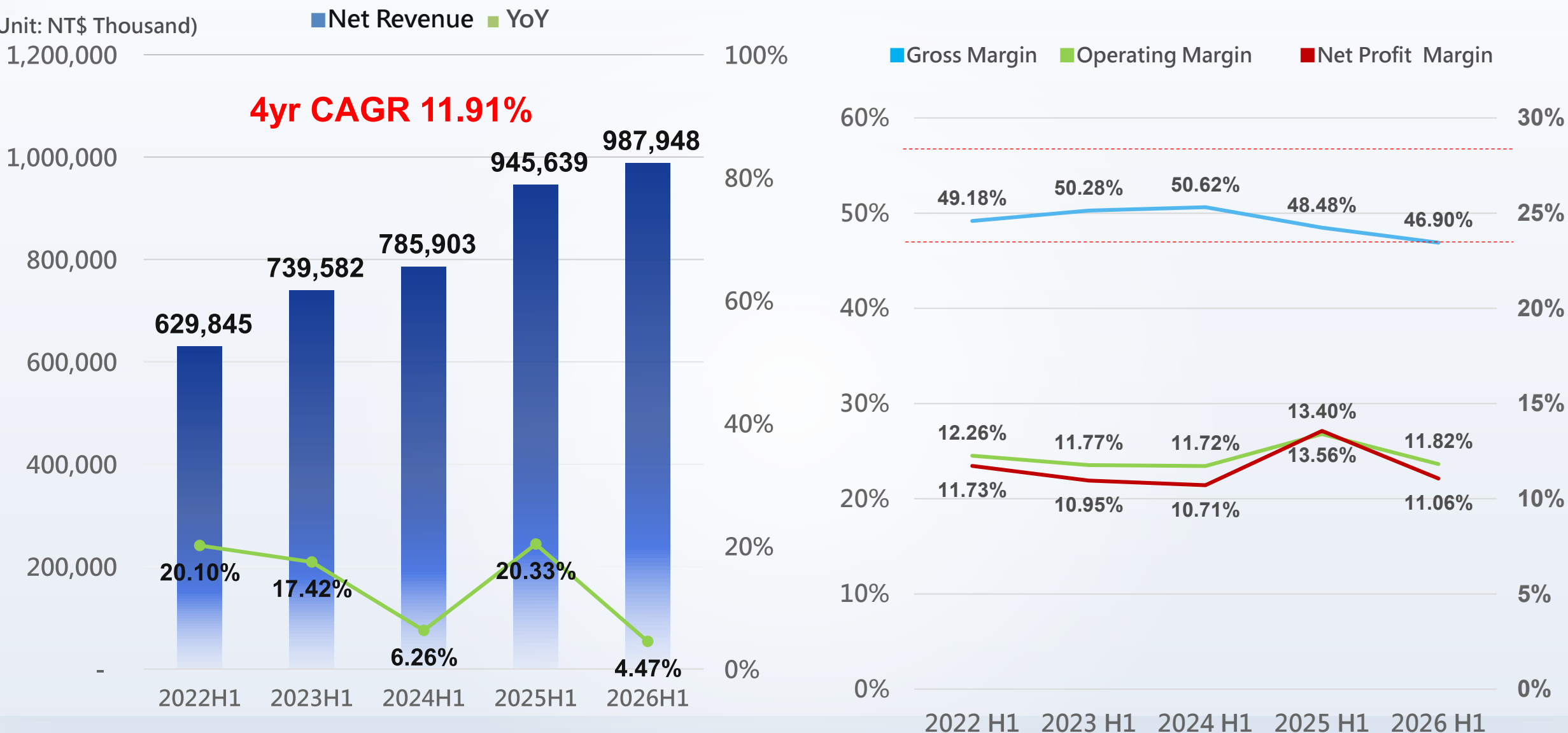
(Unit: NT\$ Thousand)

	Net Revenue	Gross Profit	Operating Income	Net Profit	EPS (Dollars)	
2026 H1	987,948	463,332	116,740	109,225	2.94	
2025 H1	945,639	458,453	126,684	128,250	3.47	(Note1)
YoY	+4.47%	+1.06%	-7.85%	-14.83%	-15.27%	
2024 H1	785,903	397,853	92,084	84,175	2.40	(Note2)
	Gross Margin		Operating Margin	Net Profit Margin		
2026 H1	46.90%		11.82%	11.06%		
2025 H1	48.48%		13.40%	13.56%		
YoY	-1.58%		-1.58%	-2.50%		
2024 H1	50.62%		11.72%	10.71%		

Note 1: 1H25 EPS has been retrospectively adjusted for the capitalization of capital surplus in September 2025.
 Note 2: 1H24 EPS has been retrospectively adjusted for the capitalization of capital surplus in September 2024.

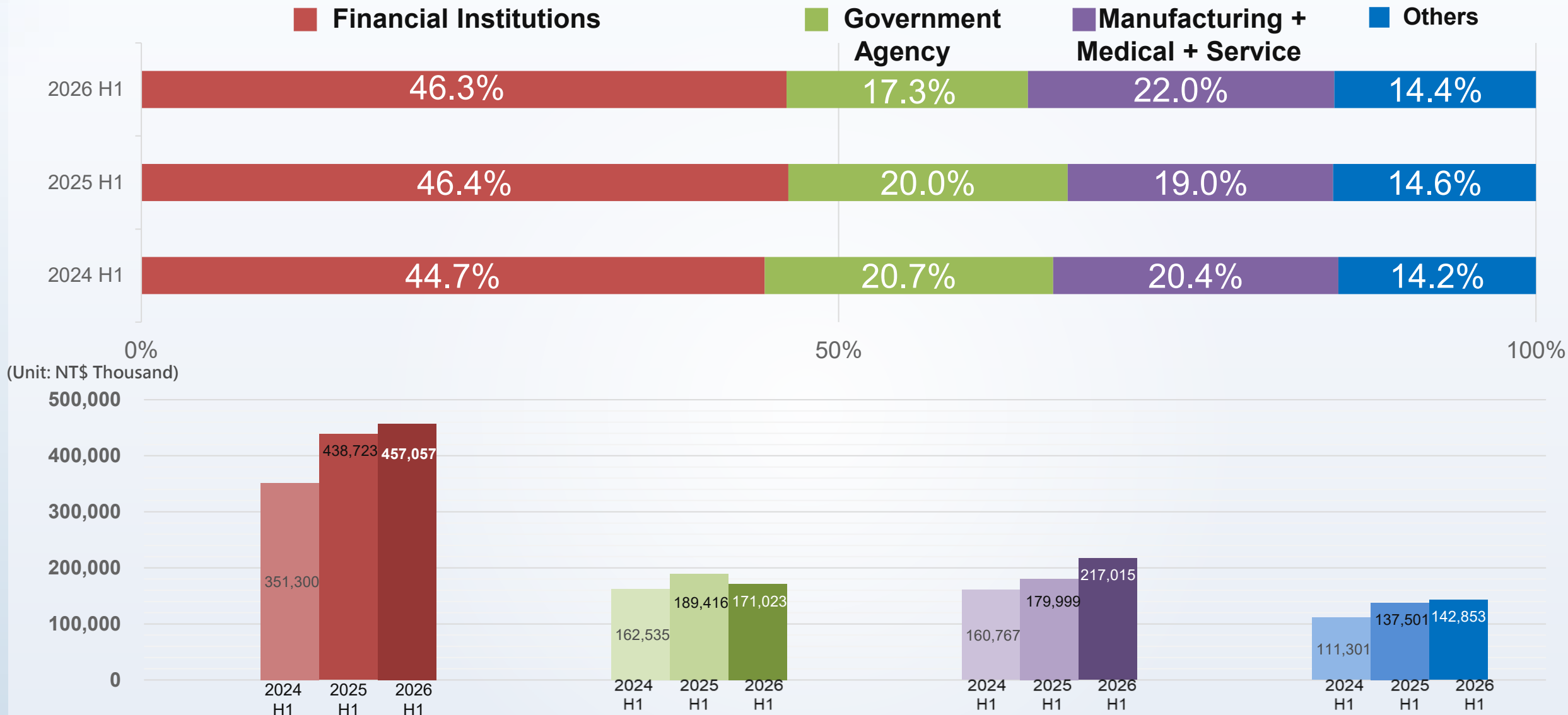
Financial Results – Revenue & Margin Analysis

(Unit: NT\$ Thousand)



Analysis of Revenue – by Industry of Customer

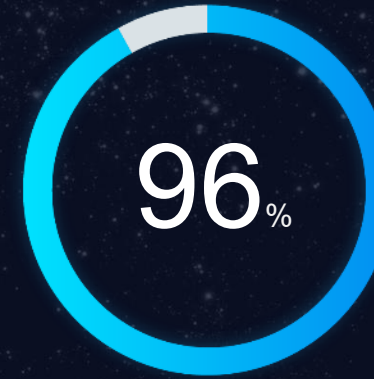
Note : Others included Telecommunication, foundation, school...etc.



High-Coverage Market Sectors in Taiwan



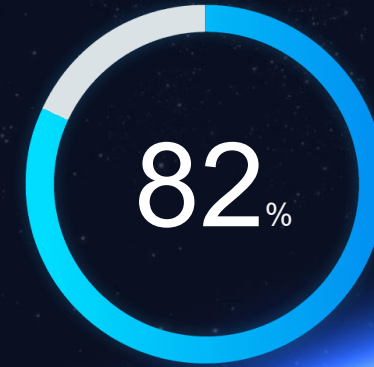
Banking



Medical
Centers



Central
Governments –
Executive Branch



Local
Governments



>

100,000

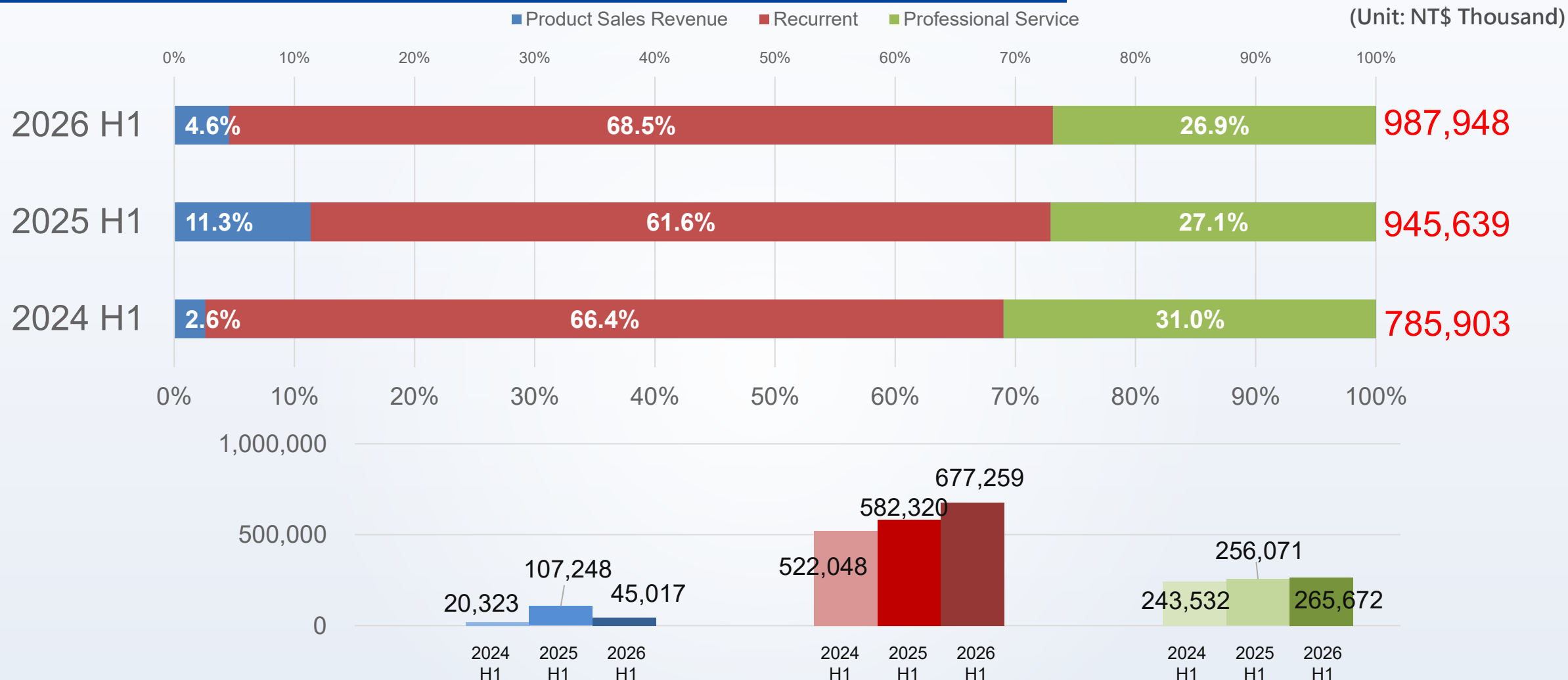
Cloud Services Customers

Financial Results for Last 3 Years (Revenue Analysis)

Stock Code | 6752

Revenue Model

1. Product perpetual license + maintenance
2. Subscription Model (Product Term License + Cloud services)



Note: (1) Recurrent revenue includes product term license, maintenance, and outsourcing
(2) Product Sales Revenue Model is gradually converting into Term License

Growth Momentum Under Subscription Economy

	Subscription Revenue	YOY %	Subscription Revenue Percentage
2026 H1	412,315	20.56%	41.73%
2025 H1	341,989	18.04%	36.16%
2024 H1	289,731	22.13%	36.87%
2023 H1	237,228	29.44%	32.08%
2022 H1	183,275	54.01%	29.10%



Subscription model has become one of the most important business trends,
subscription service can create stable and predictable income,
and plan for future R&D investment

Information governance and security
tools greatly improved

Cloud services continue to expand
SME customer base

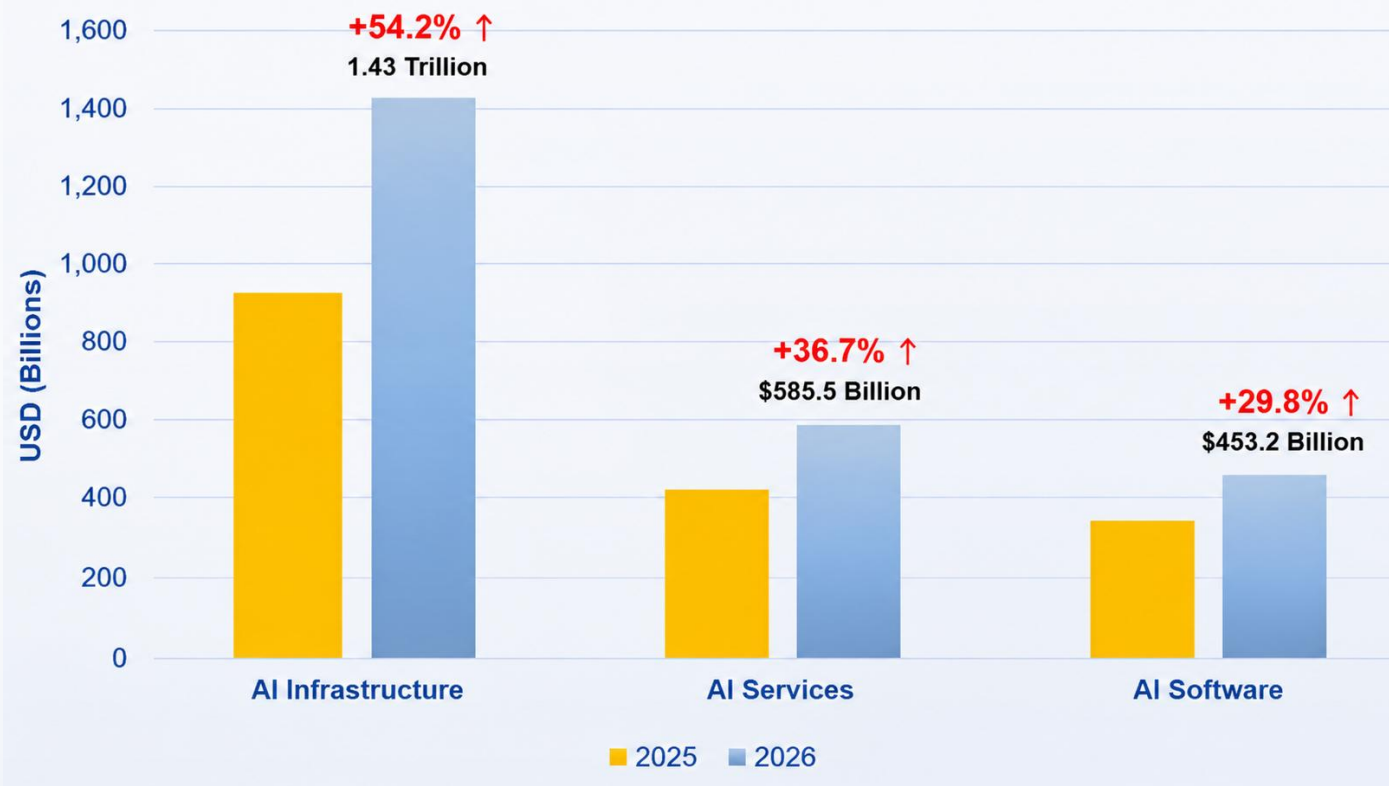
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Growing AI Investment Fuels Software & Services Growth

Gartner : Global AI Spending to Reach **US\$2.59 Trillion** in 2026, Up **47%** YoY

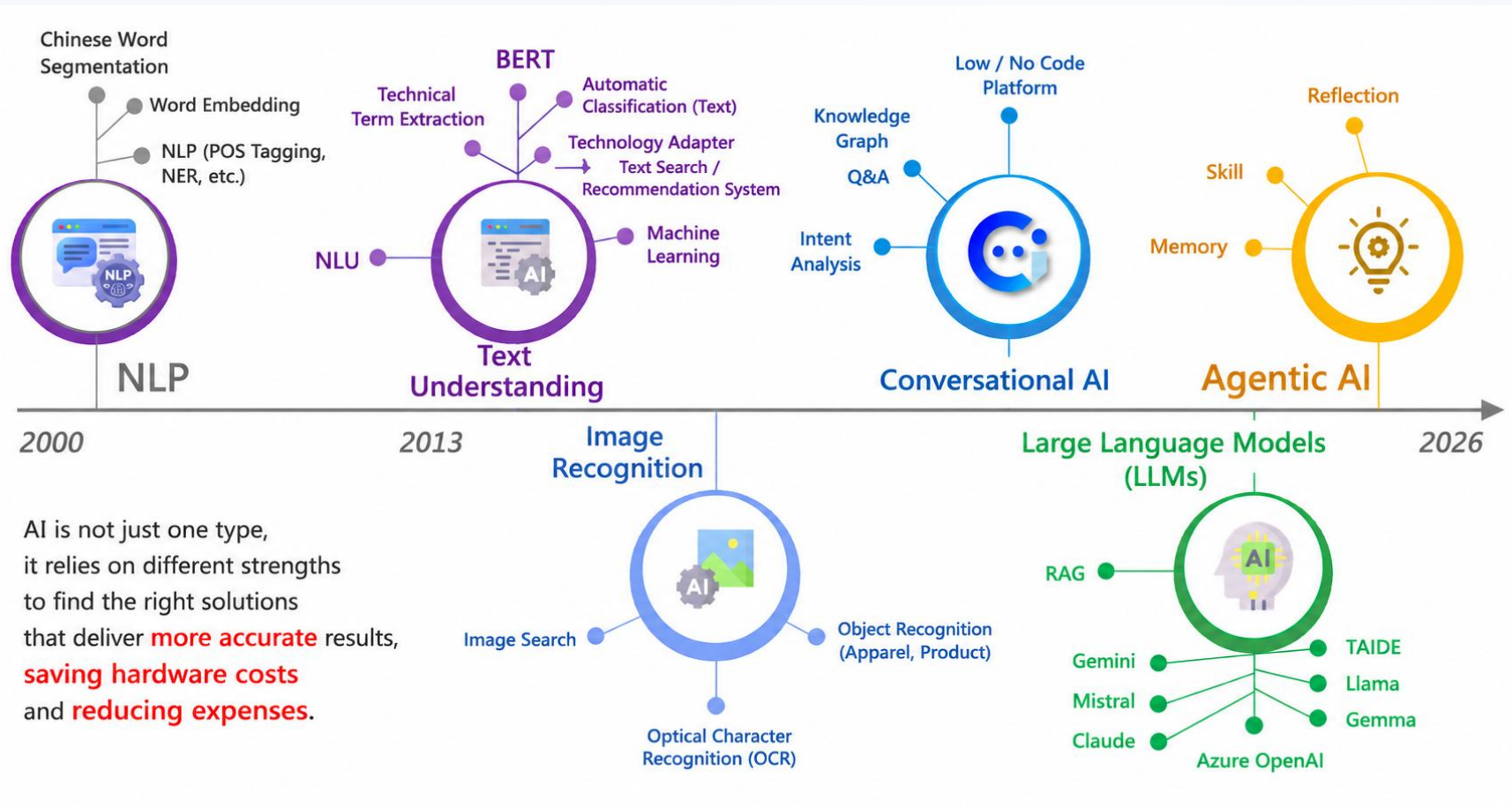
Enterprise demand for AI applications continues to expand. In 2026, **AI software spending is projected to reach US\$453.2 billion**, while **AI services spending is expected to reach US\$585.5 billion**, indicating that AI investment is gradually expanding from infrastructure to software and service applications.

According to Gartner, enterprises will continue to increase their adoption of **Generative AI (GenAI)** and **AI Agents embedded in existing software**, while gradually implementing multi-step workflows, further integrating AI applications into **enterprise business processes**.



Source : <https://www.gartner.com/en/newsroom/press-releases/2026-05-19-gartner-forecasts-worldwide-ai-spending-to-grow-47-percent-in-2026>

Digitalization + AI to Enable Optimal Application Scenarios



Integrating a Range of Services



Vital Family SaaS

SPEED

Tracko

VITALS ESP

B.E.S.T

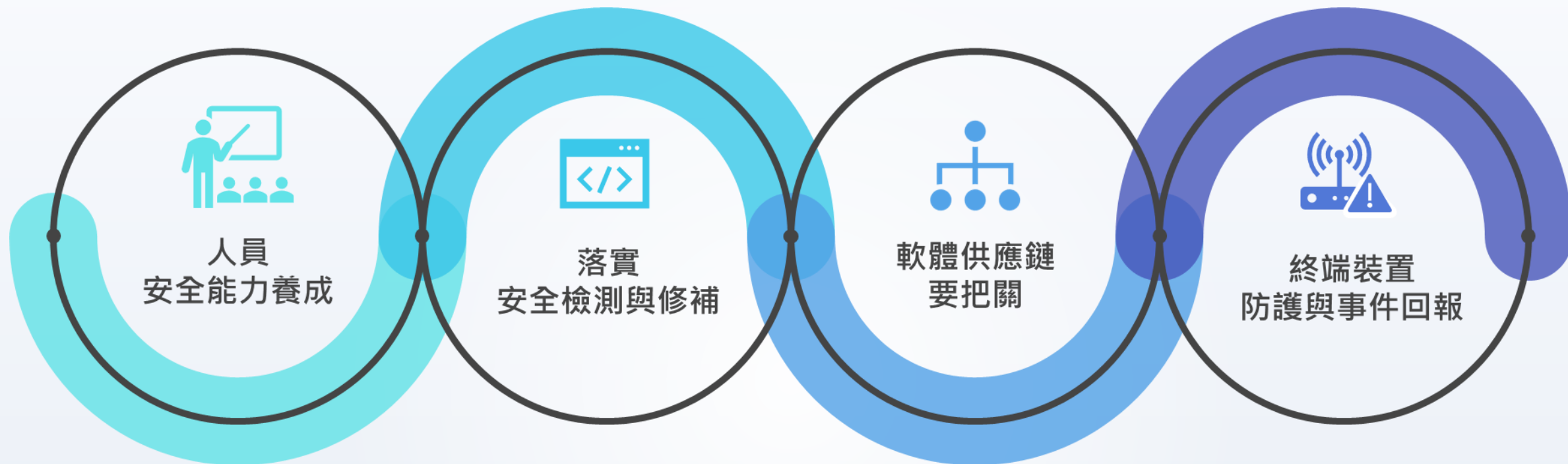
Radar

InsAI

C.ai

On-Premises

Information Security Solutions



Checkmarx



azul



Quokka



HCLSoftware

PROMON BITSIGHT

digital.ai COLORTOKENS™



Red Team Assessment



SaaS Cloud Service

From Small-Medium to Medium-Large, Hybrid Cloud that combines enterprise information

VITAL AI 賦能 · 智領未來

從數轉到低碳 建構永續商模



VITAL CRM 客戶關係管理

掌握客戶關係、創造長銷效益



VITAL Knowledge 協同知識管理

企業雲端智慧知識工作圈，
智能搜尋知識傳承最全面



VITAL CMP 驗證管理

一平台滿足所有驗證需求



VITAL OD 公文管理

即時線上辦公文，與政府溝通更順利



VITAL HCM 人力資源管理

考勤計薪易上手，法規遵循不遺漏



VITAL BOLE 智慧招募系統

伯樂在線，人才自現



VITAL NetZero 零碳雲

數位化碳管理，支持 ISO 50001、
ISO 14064-1、ISO 14067 國際標準



VITAL ESG 永續指標管理

上市櫃公司永續指標、SASB、IFRS



VITAL BizForm 智慧表單

企業表單在雲端，設計簽核最簡單



VITAL Finance 財務會計管理

會計總帳結合應收付帳款，
輕鬆掌握財務數據



VITAL VDU AI 辨識

告別手動輸入，智慧辨識超省心



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ESG Solution

The document management system has been adopted by nearly 200 clients, saving 4.5 billion sheets of A4 paper—equivalent to reducing 450 million tons of CO₂ emissions and preserving approximately 204,000 trees.

Protection of Trees Project Review and Management

VITAL NetZero
Carbon Emissions Management

VITALS ESP
Enterprise Social Platform (Cloud / on-premise)

VITAL BizForm
Smart Form

Online Application Assessment

VITAL CRM
Customer Relationship Management

SPEED
Official Document Management System (cloud / on-premise)

Tracko
Multi-source Intelligent Tracking Platform

Openfind

Sustainable Development Management

BoDMS
Board of Director Management System

VITAL Finance
Financial Accounting Management

Vitals CMP
Compliant Management Platform

InsAI

Accounting and Auditing

Board of Directors

Corporate Governance

Climate Change

Natural Resources

ENVIRONMENT

ESG

G

GOVERNANCE



Carbon Emissions



Environmental Opportunities



Human Resources Management



Product Safety and Quality



Information Security and Personal Privacy



Financial Product Safety



Communication Channels

Radar

Human Resources Management System (Cloud / on-premise)

Vitals PSMS

Problem Solving Management System



Conversational Platform

VITAL CRM

Customer Relationship Management

B.E.S.T.
Banking Executive Strategy & Tactics

Vitals Forum



Application Vulnerability Correlations

Vitals Survey

Information Governance and Security

Vitals KPIM

Corporate Social Responsibility



- Awarded a certificate of appreciation by Taipei City for four consecutive years for promoting the "Green Procurement Program for Private Enterprises and Organizations."
- Low-carbon equipment is widely adopted across our offices, with 99% of laptops certified with eco-labels.
- Joined the "Taiwan ICT Sustainability Green Team" established by Microsoft Taiwan, striving towards Taiwan's 2050 net-zero carbon emission vision.

Till today

1,100

Involved with

School talks

Hosted

140

Local & foreign organizations

- Through the iPAS Talent Development Program and T Ambassador Program, GSS leverages its extensive experience in talent development to deepen industry-academia collaboration, cultivate smart innovation talent, and enhance young professionals' workplace readiness and competitiveness.
- Leveraging technology for social good to support digital transformation in underserved communities and advance social sustainability.
- Promoting employee engagement through birthday donations, second-hand goods donations, and blood donation campaigns.
- Organizing environmental education seminars and continuously promoting conservation activities, including ecological tours and beach cleanups.
- Balanced gender ratio (1:1 male to female)
- Named a Gender Mainstreaming Benchmark Enterprise (5th edition) by the Industrial Development Bureau
- Recipient of Taipei City's Best Partner Award for exceeding disability employment targets
- Certified for ISO 27001, 27018, and 27701, as well as achieving A-level certification in the Taiwan Intellectual Property Management System (TIPS).
- Ranked in the Top 6%–20% in the Corporate Governance Evaluation for four consecutive years.
- Recognized as a Gold-Level Partner in the ESG audit for suppliers by CHT. Joined the ESG Initiative Partners of E.SUN FHC.



Thank You!



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韋揚資訊



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雲端服務家族

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Quality & Value,
we are committed.

Galaxy
Software
Services